

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 29, 2022**

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from            to**

**Commission File Number: 001-35987**

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**NOODLES & COMPANY**

(Exact name of registrant as specified in its charter)

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**Delaware**

**84-1303469**

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

**520 Zang Street, Suite D**

**Broomfield, CO**

(Address of principal executive offices)

**80021**

(Zip Code)

**(720) 214-1900**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act.

Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock, \$0.01 par value per share	NDLS	Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Class**

**Outstanding at April 22, 2022**

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Class A Common Stock, \$0.01 par value per share

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45,834,723 shares

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## PART I

## Item 1. Financial Statements

**Noodles & Company**  
**Condensed Consolidated Balance Sheets**  
(in thousands, except share and per share data)

	March 29, 2022 (unaudited)	December 28, 2021
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 1,601	\$ 2,255
Accounts receivable	4,425	3,958
Inventories	9,719	9,404
Prepaid expenses and other assets	3,779	6,837
Income tax receivable	107	108
Total current assets	19,631	22,562
Property and equipment, net	122,320	119,276
Operating lease assets, net	186,493	188,440
Goodwill	7,154	7,154
Intangibles, net	654	668
Other assets, net	1,520	3,359
Total long-term assets	318,141	318,897
Total assets	\$ 337,772	\$ 341,459
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Accounts payable	\$ 15,307	\$ 15,543
Accrued payroll and benefits	11,130	18,600
Accrued expenses and other current liabilities	12,209	13,791
Current operating lease liabilities	27,149	26,617
Current portion of long-term debt	1,813	2,031
Total current liabilities	67,608	76,582
Long-term debt, net	32,306	18,931
Long-term operating lease liabilities, net	196,922	200,243
Deferred tax liabilities, net	185	269
Other long-term liabilities	8,706	7,801
Total liabilities	305,727	303,826
Stockholders' equity:		
Preferred stock—\$0.01 par value, 1,000,000 shares authorized and undesignated as of March 29, 2022 and December 28, 2021; no shares issued or outstanding	—	—
Common stock—\$0.01 par value, 180,000,000 shares authorized as of March 29, 2022 and December 28, 2021; 48,258,594 issued and 45,834,723 outstanding as of March 29, 2022 and 48,125,151 issued and 45,701,280 outstanding as of December 28, 2021	483	481
Treasury stock, at cost, 2,423,871 shares as of March 29, 2022 and December 28, 2021	(35,000)	(35,000)
Additional paid-in capital	208,065	207,226
Accumulated deficit	(141,503)	(135,074)
Total stockholders' equity	32,045	37,633
Total liabilities and stockholders' equity	\$ 337,772	\$ 341,459

*See accompanying notes to condensed consolidated financial statements.*

**Noodles & Company**  
**Condensed Consolidated Statements of Operations**  
**(in thousands, except share and per share data, unaudited)**

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
<i>Revenue:</i>		
Restaurant revenue	\$ 109,961	\$ 107,744
Franchising royalties and fees, and other	2,601	1,833
Total revenue	<u>112,562</u>	<u>109,577</u>
<i>Costs and expenses:</i>		
Restaurant operating costs (exclusive of depreciation and amortization shown separately below):		
Cost of sales	30,771	26,977
Labor	35,493	34,306
Occupancy	11,149	11,649
Other restaurant operating costs	21,866	20,205
General and administrative	11,840	10,929
Depreciation and amortization	5,721	5,587
Pre-opening	408	58
Restaurant impairments, closure costs and asset disposals	1,389	1,231
Total costs and expenses	<u>118,637</u>	<u>110,942</u>
Loss from operations	(6,075)	(1,365)
Interest expense, net	437	622
Loss before taxes	(6,512)	(1,987)
Benefit from income taxes	(83)	(10)
Net loss	<u>\$ (6,429)</u>	<u>\$ (1,977)</u>
Loss per Class A and Class B common stock, combined		
Basic	\$ (0.14)	\$ (0.04)
Diluted	\$ (0.14)	\$ (0.04)
Weighted average shares of Class A and Class B common stock outstanding, combined:		
Basic	45,726,500	45,098,028
Diluted	45,726,500	45,098,028

*See accompanying notes to condensed consolidated financial statements.*

**Noodles & Company**  
**Condensed Consolidated Statements of Stockholders' Equity**  
(in thousands, except share data, unaudited)

	Fiscal Quarter Ended						
	Common Stock <sup>(1)</sup>		Treasury		Additional Paid- In Capital	Accumulated Deficit	Total Stockholders' Equity
	Shares	Amount	Shares	Amount			
Balance—December 28, 2021	48,125,151	\$ 481	2,423,871	\$ (35,000)	\$ 207,226	\$ (135,074)	\$ 37,633
Stock plan transactions and other	133,443	2	—	—	(301)	—	(299)
Stock-based compensation expense	—	—	—	—	1,140	—	1,140
Net loss	—	—	—	—	—	(6,429)	(6,429)
Balance—March 29, 2022	48,258,594	\$ 483	2,423,871	\$ (35,000)	\$ 208,065	\$ (141,503)	\$ 32,045
Balance—December 29, 2020	46,807,587	\$ 468	2,423,871	\$ (35,000)	\$ 202,970	\$ (138,739)	\$ 29,699
L Catterton warrants exercised	975,458	10	—	—	(10)	—	—
Stock plan transactions and other	107,443	1	—	—	(336)	—	(335)
Stock-based compensation expense	—	—	—	—	738	—	738
Net loss	—	—	—	—	—	(1,977)	(1,977)
Balance—March 30, 2021	47,890,488	\$ 479	2,423,871	\$ (35,000)	\$ 203,362	\$ (140,716)	\$ 28,125

(1) Unless otherwise noted, activity relates to Class A common stock.

*See accompanying notes to condensed consolidated financial statements.*

**Noodles & Company**  
**Condensed Consolidated Statements of Cash Flows**  
(in thousands, unaudited)

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
<b>Operating activities</b>		
Net loss	\$ (6,429)	\$ (1,977)
Adjustments to reconcile net loss to net cash (used in) provided by operating activities:		
Depreciation and amortization	5,721	5,587
Deferred income taxes	(84)	(10)
Restaurant impairments, closure costs and asset disposals	496	618
Amortization of debt issuance costs	112	111
Stock-based compensation	1,120	720
Changes in operating assets and liabilities:		
Accounts receivable	(513)	71
Inventories	(315)	111
Prepaid expenses and other assets	1,378	(717)
Accounts payable	(716)	3,543
Income taxes	1	—
Operating lease assets and liabilities	(826)	(1,412)
Accrued expenses and other liabilities	(6,005)	(2,866)
Net cash (used in) provided by operating activities	<u>(6,060)</u>	<u>3,779</u>
<b>Investing activities</b>		
Purchases of property and equipment	(8,412)	(2,733)
Proceeds from restaurant divestitures	1,577	—
Net cash used in investing activities	<u>(6,835)</u>	<u>(2,733)</u>
<b>Financing activities</b>		
Net borrowings from swing line loan	3,195	—
Proceeds from borrowings on long-term debt	10,600	—
Payments on long-term debt	(750)	(5,042)
Payments on finance leases	(505)	(392)
Stock plan transactions and tax withholding on share-based compensation awards	(299)	(335)
Net cash provided by (used in) financing activities	<u>12,241</u>	<u>(5,769)</u>
Net decrease in cash and cash equivalents	<u>(654)</u>	<u>(4,723)</u>
<b>Cash and cash equivalents</b>		
Beginning of period	2,255	7,840
End of period	<u>\$ 1,601</u>	<u>\$ 3,117</u>

*See accompanying notes to condensed consolidated financial statements.*

**NOODLES & COMPANY**  
**Notes to Condensed Consolidated Financial Statements**  
**(unaudited)**

**1. Business Summary and Basis of Presentation**

***Business***

Noodles & Company (the “Company”), a Delaware corporation, develops and operates fast casual restaurants that serve globally inspired noodle and pasta dishes, soups, salads and appetizers. As of March 29, 2022, the Company had 453 restaurants system-wide in 30 states, comprised of 360 company-owned restaurants and 93 franchise restaurants. The Company operates its business as one operating and reportable segment.

***Basis of Presentation***

The accompanying unaudited condensed consolidated financial statements include the accounts of Noodles & Company and its subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. The accompanying interim unaudited condensed consolidated financial statements have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”). Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America (“GAAP”) for complete financial statements. In the opinion of the Company, all adjustments considered necessary for the fair presentation of the Company’s results of operations, financial position and cash flows for the periods presented have been included and are of a normal, recurring nature. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The results of operations for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in the Company’s annual consolidated financial statements on Form 10-K have been condensed or omitted. The condensed consolidated balance sheet as of December 28, 2021 was derived from audited financial statements. These financial statements should be read in conjunction with the audited financial statements and the related notes included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 28, 2021.

***Fiscal Year***

The Company operates on a 52- or 53-week fiscal year ending on the Tuesday closest to December 31. The Company’s fiscal quarters each contain 13 operating weeks, with the exception of the fourth quarter of a 53-week fiscal year, which contains 14 operating weeks. Fiscal year 2022, which ends on January 3, 2023 contains 53 weeks and fiscal year 2021, which ended on December 28, 2021, contained 52 weeks. The Company’s fiscal quarter that ended March 29, 2022 is referred to as the first quarter of 2022, and the fiscal quarter ended March 30, 2021 is referred to as the first quarter of 2021.

***Recent Accounting Pronouncements***

In March 2020, the FASB issued ASU No. 2020-04, *Facilitation of the Effects of Reference Rate Reform on Financial Reporting* (“ASU 2020-04”). ASU 2020-04 is intended to provide temporary optional expedients and exceptions to the U.S. GAAP guidance on contract modifications and hedge accounting to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate (“LIBOR”) and other interbank offered rates to alternative reference rates. The Company may elect to apply the amendments prospectively through December 31, 2022. The Company is currently evaluating the impact this guidance may have on its consolidated financial statements and related disclosures.

## 2. Supplemental Financial Information

Accounts receivable consist of the following (in thousands):

	March 29, 2022	December 28, 2021
Delivery program receivables	\$ 1,812	\$ 1,467
Vendor rebate receivables	943	695
Franchise receivables	772	644
Other receivables	898	1,152
Accounts receivable	<u>\$ 4,425</u>	<u>\$ 3,958</u>

Prepaid expenses and other assets consist of the following (in thousands):

	March 29, 2022	December 28, 2021
Prepaid insurance	\$ 224	\$ 853
Prepaid occupancy related costs	51	73
Current assets held for sale <sup>(1)</sup>	—	3,514
Prepaid expenses	3,349	2,272
Other current assets	155	125
Prepaid expenses and other assets	<u>\$ 3,779</u>	<u>\$ 6,837</u>

<sup>(1)</sup> Current assets held for sale as of December 28, 2021 included assets held in connection with the divestiture of 15 company-owned restaurants to a franchisee ("Warner Sale") which closed in January 2022.

Property and equipment, net, consists of the following (in thousands):

	March 29, 2022	December 28, 2021
Leasehold improvements	\$ 202,560	\$ 197,722
Furniture, fixtures and equipment	143,023	140,698
Construction in progress	7,411	6,306
	352,994	344,726
Accumulated depreciation and amortization	(230,674)	(225,450)
Property and equipment, net	<u>\$ 122,320</u>	<u>\$ 119,276</u>

Accrued payroll and benefits consist of the following (in thousands):

	March 29, 2022	December 28, 2021
Accrued payroll and related liabilities	\$ 6,990	\$ 9,851
Accrued bonus	1,190	5,078
Insurance liabilities	2,950	3,671
Accrued payroll and benefits	<u>\$ 11,130</u>	<u>\$ 18,600</u>

Accrued expenses and other current liabilities consist of the following (in thousands):

	March 29, 2022	December 28, 2021
Gift card liability	\$ 2,367	\$ 2,850
Occupancy related	1,670	1,615
Utilities	1,181	1,302
Current portion of finance lease liability	2,029	1,956
Liabilities held for sale <sup>(1)</sup>	—	1,671
Accrued interest	222	271
Insurance liabilities	358	393
Other restaurant expense accruals	1,322	995
Other corporate expense accruals	3,060	2,738
Accrued expenses and other current liabilities	<u>\$ 12,209</u>	<u>\$ 13,791</u>

<sup>(1)</sup> Liabilities held for sale as of December 28, 2021 included liabilities held in connection with the Warner Sale which closed in January 2022.

### 3. Long-Term Debt

On May 9, 2018, the Company entered into a credit facility with U.S. Bank National Association (the “2018 Credit Facility”). The 2018 Credit Facility consisted of a term loan facility in an aggregate principal amount of \$25.0 million and a revolving credit facility of \$65.0 million, which included a letter of credit subfacility in the amount of \$15.0 million and a swingline subfacility in the amount of \$10.0 million.

On November 20, 2019, the Company amended its 2018 Credit Facility by entering into the First Amendment to the Credit Agreement (the “Amendment” and the 2018 Credit Facility, as amended, the “First Amended Credit Facility”). Among other things, the Amendment: (i) extended the maturity date to November 20, 2024; (ii) increased the revolving credit facility from \$65.0 million to \$75.0 million; (iii) delayed step downs of the Company’s leverage covenant; and (iv) increased the limit on capital expenditures to \$37.0 million in 2020 and to \$45.0 million in 2021 and each fiscal year thereafter.

Borrowings under the First Amended Credit Facility, including the term loan facility, bear interest annually, at the Company’s option, at either (i) LIBOR plus a margin of 2.00% to 2.75% per annum, based upon the consolidated total lease-adjusted leverage ratio or (ii) the highest of the following base rates plus a margin of 1.00% to 1.75% per annum: (a) the federal funds rate plus 0.50%; (b) the U.S. Bank prime rate or (c) the one-month LIBOR plus 1.00%. The Amendment includes a commitment fee of 0.20% to 0.35% per annum, based upon the consolidated total lease-adjusted leverage ratio, on any unused portion of the revolving credit facility.

On June 16, 2020 (the “Effective Date”), the Company amended its First Amended Credit Facility by entering into the Second Amendment to the Credit Agreement (the “Second Amendment” and the First Amended Credit Facility, as amended, or the “Second Amended Credit Facility”). Beginning on the Effective Date and through the third quarter of 2021 (the “Amendment Period”), borrowings under the Second Amended Credit Facility, including the term loan facility, bore interest at LIBOR plus 3.25% per annum. Following the Amendment Period, borrowings bore interest at LIBOR plus a margin of 2.00% to 3.00% per annum, based upon the consolidated total lease-adjusted leverage ratio. Through the end of the first quarter of 2022, the Company continued to use LIBOR. Among other things, the Second Amendment (i) waives the lease-adjusted leverage ratio and fixed charge ratio covenants through the first quarter of 2021; (ii) amends the Company’s lease-adjusted leverage ratio and fixed coverage ratio covenant thresholds beginning in the second quarter of 2021 through the third quarter of 2022 and the first quarter of 2022, respectively; and (iii) limits capital expenditures to \$12.0 million in 2020, \$12.0 million plus a liquidity-based performance basket up to an additional \$12.0 million in 2021, \$34.0 million in 2022, \$37.0 million in 2023 and \$45.0 million annually thereafter.

As of March 29, 2022, the Company had \$35.3 million of indebtedness (excluding \$1.2 million of unamortized debt issuance costs) and \$3.2 million of letters of credit outstanding under the Second Amended Credit Facility. As of March 29, 2022, the Company had cash on hand of \$1.6 million.

The term loan requires principal payments of \$375,000 per quarter through the third quarter of 2022, \$531,250 per quarter through the third quarter of 2023 and \$625,000 per quarter thereafter through maturity.

Aggregate maturities for debt outstanding as of March 29, 2022 are as follows (in thousands):

Year 1	\$	1,813
Year 2		2,313
Year 3		31,169
Total	\$	<u>35,295</u>

The Company's outstanding indebtedness bore interest at rates between 2.35% to 4.75% during the first quarter of 2022.

The Company also maintains outstanding letters of credit to secure obligations under its workers' compensation program and certain lease obligations. The Company was in compliance with all of its debt covenants as of March 29, 2022.

#### 4. Fair Value Measurements

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable and all other current liabilities approximate their fair values due to their short-term nature. The carrying amounts of borrowings approximate fair value as the line of credit and term borrowings vary with market interest rates and negotiated terms and conditions are consistent with current market rates. The fair value of the Company's line of credit and term borrowings are measured using Level 2 inputs.

#### *Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis*

Assets recognized or disclosed at fair value in the condensed consolidated financial statements on a non-recurring basis include items such as leasehold improvements, property and equipment, operating lease assets, goodwill and other intangible assets. These assets are measured at fair value if determined to be impaired or when acquired.

Adjustments to the fair value of assets measured at fair value on a non-recurring basis as of March 29, 2022 and March 30, 2021 are discussed in Note 7, Restaurant Impairments, Closure Costs and Asset Disposals.

#### 5. Income Taxes

The following table presents the Company's provision for income taxes (in thousands):

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
Benefit from income taxes	\$ (83)	\$ (10)
Effective tax rate	1.3 %	0.5 %

The effective tax rate for the first quarter of 2022 and the first quarter of 2021 reflects the impact of the previously recorded valuation allowance. For the remainder of fiscal 2022, the Company does not anticipate material income tax expense or benefit as a result of the valuation allowance recorded. The Company will maintain the valuation allowance against deferred tax assets until there is sufficient evidence to support a full or partial reversal. The reversal of a previously recorded valuation allowance will generally result in a benefit from income tax.

#### 6. Stock-Based Compensation

The Company's Stock Incentive Plan (the "Plan"), as amended and restated in May of 2013, authorizes the grant of non-qualified stock options, incentive stock options, stock appreciation rights, restricted stock, restricted stock units ("RSUs"), performance share units and incentive bonuses to employees, officers, non-employee directors and other service providers. As of March 29, 2022, approximately 2.5 million share-based awards were available to be granted under the Plan.

The following table shows total stock-based compensation expense (in thousands):

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
Stock-based compensation expense	\$ 1,169	\$ 802
Capitalized stock-based compensation expense	\$ 20	\$ 18

## 7. Restaurant Impairments, Closure Costs and Asset Disposals

The following table presents restaurant impairments, closure costs and asset disposals (in thousands):

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
Restaurant impairments <sup>(1)</sup>	\$ 106	\$ 502
Closure costs <sup>(1)</sup>	389	305
Loss on disposal of assets and other	894	424
	<u>\$ 1,389</u>	<u>\$ 1,231</u>

(1) Restaurant impairments and closure costs in all periods presented above include amounts related to restaurants previously impaired or closed.

The Company did not impair any restaurants in the first quarter of 2022 and had one restaurant impairment in the first quarter of 2021. Impairment is based on management's current assessment of the expected future cash flows of a restaurant based on recent results and other specific market factors. Impairment expense is a Level 3 fair value measure and is determined by comparing the carrying value of restaurant assets to the estimated fair value of the restaurant assets at resale value and the right-of-use asset based on a discounted cash flow analysis utilizing market lease rates. The Company will continue to monitor the impact from the COVID-19 pandemic as it relates to recoverability of long-lived assets. Although the Company has seen an improvement in sales, the Company is unable to predict how long these conditions will persist, what additional measures may be introduced by governments or what effect any such additional measures may have on restaurants and our business. Any measure that encourages consumers to stay in their homes, engage in social distancing or avoid larger gatherings of people for an extended period of time is and has been highly likely to continue to be harmful to the restaurant industry in general.

Closure costs in the first quarter of 2022 include ongoing costs related to restaurants closed in previous years as well as two company-owned restaurant closures during the first quarter of 2022. Closure costs in the first quarter of 2021 include ongoing costs related to restaurants closed in previous years, as well as six company-owned restaurant closures during the first quarter of 2021.

Loss on disposal of assets and other for the first quarter of 2022 includes expenses related to the divestiture of company-owned restaurants related to the Warner Sale. Both periods include disposals of assets in the normal course of business.

These expenses are included in the "Restaurant impairments, closure costs and asset disposals" line in the Condensed Consolidated Statements of Operations.

## 8. Earnings (Loss) Per Share

Basic earnings (loss) per share ("EPS") is calculated by dividing net income (loss) available to common stockholders by the weighted-average number of shares of common stock outstanding during each period. Diluted EPS is calculated using net income (loss) available to common stockholders divided by diluted weighted-average shares of common stock outstanding during each period. Potentially dilutive securities include shares of common stock underlying stock options, warrants and RSUs. Diluted EPS considers the impact of potentially dilutive securities except in periods in which there is a loss because the inclusion of the potential common shares would have an anti-dilutive effect.

The following table sets forth the computations of basic and diluted EPS (in thousands, except share and per share data):

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
Net loss	\$ (6,429)	\$ (1,977)
Shares:		
Basic weighted average shares outstanding	45,726,500	45,098,028
Effect of dilutive securities	—	—
Diluted weighted average shares outstanding	45,726,500	45,098,028
Loss per share:		
Basic loss per share	\$ (0.14)	\$ (0.04)
Diluted loss per share	\$ (0.14)	\$ (0.04)

The Company computes the effect of dilutive securities using the treasury stock method and average market prices during the period. Potential common shares are excluded from the computation of diluted earnings (loss) per share when the effect would be anti-dilutive. The shares issuable on the vesting or exercise of share-based awards or exercise of outstanding warrants that were excluded from the calculation of diluted earnings per share because the effect of their inclusion would have been anti-dilutive totaled 1,018,962 and 769,732 for the first quarters of 2022 and 2021, respectively.

## 9. Leases

Supplemental balance sheet information related to leases is as follows (in thousands):

Classification		March 29, 2022	December 28, 2021
<b>Assets</b>			
Operating	Operating lease assets, net	\$ 186,493	\$ 188,440
Finance	Property and equipment	6,350	6,394
Total leased assets		\$ 192,843	\$ 194,834
<b>Liabilities</b>			
Current lease liabilities			
Operating	Current operating lease liabilities	\$ 27,149	\$ 26,617
Finance	Accrued expenses and other current liabilities	2,029	1,956
Long-term lease liabilities			
Operating	Long-term operating lease liabilities	196,922	200,243
Finance	Other long-term liabilities	4,572	4,654
Total lease liabilities		\$ 230,672	\$ 233,470

Sublease income recognized in the Condensed Consolidated Statements of Operations was \$0.8 million and \$0.5 million for the first quarter of 2022 and 2021, respectively.

For certain of the Company's restaurants, the COVID-19 pandemic has had an impact on the underlying asset values. In the first quarter of 2021, the Company recorded a right-of-use asset impairment charge for one restaurant to reduce the carrying value of operating lease assets to its respective estimated fair value. In the first quarters of 2021, we recorded an impairment charge of \$0.3 million on the right-of-use assets of one restaurant that was impaired in the first quarter of 2021. There was no impairment to the Company's right-of-use assets during the first quarter of 2022.

Supplemental disclosures of cash flow information related to leases are as follows (in thousands):

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
Cash paid for lease liabilities:		
Operating leases	\$ 10,444	\$ 11,666
Finance leases	614	525
	<u>\$ 11,058</u>	<u>\$ 12,191</u>
Right-of-use assets obtained in exchange for lease liabilities:		
Operating leases	\$ 3,832	\$ 573
Finance leases	722	651
	<u>\$ 4,554</u>	<u>\$ 1,224</u>

## 10. Supplemental Disclosures to Condensed Consolidated Statements of Cash Flows

The following table presents the supplemental disclosures to the Condensed Consolidated Statements of Cash Flows for the first quarter ended March 29, 2022 and March 30, 2021 (in thousands):

	March 29, 2022	March 30, 2021
Interest paid (net of amounts capitalized)	\$ 245	\$ 709
Income taxes paid (refunded)	1	—
Purchases of property and equipment accrued in accounts payable	5,820	2,398

## 11. Revenue Recognition

### Revenue

Revenue consists of sales from restaurant operations, franchise royalties and fees, and sublease income. Revenue from the operation of company-owned restaurants is recognized when sales occur. The Company reports revenue net of sales tax collected from customers and remitted to governmental taxing authorities.

### Gift Cards

The Company sells gift cards which do not have an expiration date, and it does not deduct non-usage fees from outstanding gift card balances. The Company recognizes revenue from gift cards when the gift card is redeemed by the customer or the Company determines the likelihood of the gift card being redeemed by the customer is remote (“gift card breakage”). The determination of the gift card breakage rate is based upon Company-specific historical redemption patterns. The Company has determined that approximately 9% of gift cards will not be redeemed and recognizes gift card breakage ratably over the estimated redemption period of the gift card, which is approximately 24 months. Gift card liability balances are typically highest at the end of each calendar year following increased gift card purchases during the holiday season.

As of March 29, 2022 and December 28, 2021, the current portion of the gift card liability, \$2.4 million and \$2.9 million, respectively, was included in accrued expenses and other current liabilities, and the long-term portion, \$0.6 million and \$0.6 million, respectively, was included in other long-term liabilities in the Condensed Consolidated Balance Sheets.

Revenue recognized in the Condensed Consolidated Statements of Operations for the redemption of gift cards was \$1.0 million and \$1.1 million for the first quarters of 2022 and 2021, respectively.

### ***Franchise Fees***

Royalties from franchise restaurants are based on a percentage of restaurant revenues and are recognized in the period the related franchised restaurants' sales occur. Development fees and franchise fees, portions of which are collected in advance, are nonrefundable and are recognized in income ratably over the term of the related franchise agreement or recognized upon the termination of the agreement between the Company and the franchisee. The Company has determined that the initial franchise services are not distinct from the continuing rights or services offered during the term of the franchise agreement and should be treated as a single performance obligation; therefore, initial fees received from franchisees are recognized as revenue over the term of each respective franchise agreement, which is typically 20 years.

### ***Loyalty Program***

The Company operates the Noodles Rewards program, which is primarily a spend-based loyalty program. With each purchase, Noodles Rewards members earn loyalty points that can be redeemed for rewards, including free products. Using an estimate of the value of reward redemptions, we defer revenue associated with points earned, net of estimated points that will not be redeemed based upon the Company's historical redemption patterns. Points generally expire after six months. Revenue is recognized in a future period when the reward points are redeemed. As of March 29, 2022 and December 28, 2021, the deferred revenue related to the rewards was \$0.4 million and is included in accrued expenses and other current liabilities in the Condensed Consolidated Balance Sheets.

## **12. Commitments and Contingencies**

In the normal course of business, the Company is subject to other proceedings, lawsuits and claims. Such matters are subject to many uncertainties, and outcomes are not predictable with assurance. Consequently, the Company is unable to ascertain the ultimate aggregate amount of monetary liability or financial impact with respect to these matters as of March 29, 2022. These matters could affect the operating results of any one financial reporting period when resolved in future periods. The Company believes that an unfavorable outcome with respect to these matters is remote or a potential range of loss is not material to its consolidated financial statements. Significant increases in the number of these claims, or one or more successful claims that result in greater liabilities than the Company currently anticipates, could materially and adversely affect its business, financial condition, results of operations or cash flows.

**NOODLES & COMPANY**  
**MANAGEMENT’S DISCUSSION AND ANALYSIS OF**  
**FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

*Noodles & Company is a Delaware corporation that was organized in 2002. Noodles & Company and its subsidiaries are sometimes referred to as “we,” “us,” “our” and the “Company” in this report. The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying unaudited condensed consolidated financial statements and related notes in Item 1 and with the audited consolidated financial statements and the related notes included in our Annual Report on Form 10-K for our fiscal year ended December 28, 2021. We operate on a 52- or 53-week fiscal year ending on the Tuesday closest to December 31. Our fiscal quarters each contain 13 operating weeks, with the exception of the fourth quarter of a 53-week fiscal year, which contains 14 operating weeks. Fiscal year 2022 contains 53 weeks and fiscal year 2021 contains 52 weeks.*

**Cautionary Note Regarding Forward-Looking Statements**

*In addition to historical information, this discussion and analysis contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties such as the number of restaurants we intend to open, projected capital expenditures and estimates of our effective tax rates. In some cases, you can identify forward-looking statements by terms such as “may,” “might,” “will,” “objective,” “intend,” “should,” “could,” “can,” “would,” “expect,” “believe,” “design,” “estimate,” “predict,” “potential,” “plan” or the negative of these terms and similar expressions intended to identify forward-looking statements. These statements reflect our current views with respect to future events and are based on currently available operating, financial and competitive information. Examples of forward-looking statements include all matters that are not historical facts, such as statements regarding our ability to navigate the COVID-19 pandemic, projected capital expenditures, the revenue and balance sheet impact of the COVID-19 pandemic, estimated costs associated with our closure of underperforming restaurants, the implementation and results of strategic initiatives and our future financial performance. Our actual results may differ materially from those anticipated in these forward-looking statements due to reasons including, but not limited to, the extent, duration and severity of the COVID-19 pandemic; governmental and customer response to the COVID-19 pandemic; other conditions beyond our control such as weather, natural disasters, disease outbreaks, epidemics or pandemics impacting our customers or food supplies; consumer reaction to industry related public health issues and health pandemics and perceptions of food safety, our ability to achieve and maintain increases in comparable restaurant sales and to successfully execute our business strategy, including new restaurant initiatives and operational strategies to improve the performance of our restaurant portfolio; our ability to maintain compliance with debt covenants and continue to access financing necessary to execute our business strategy; the success of our marketing efforts; our ability to open new restaurants on schedule; current economic conditions; price and availability of commodities; our ability to adequately staff our restaurants; changes in labor costs; consumer confidence and spending patterns; seasonal factors; and those discussed in “Special Note Regarding Forward-Looking Statements” and “Risk Factors” as filed in our Annual Report on Form 10-K for our fiscal year ended December 28, 2021.*

**Our Ongoing Response to the COVID-19 Pandemic**

The ongoing global pandemic of the COVID-19 virus and its variants (“COVID-19 pandemic”) has, and is continuing to have, a significant impact on the restaurant industry. Our business has been adversely affected by the COVID-19 pandemic in varying degrees through occasional temporarily closed restaurants and reduced operating hours, disruption in our supply chain and shortages in the labor required to operate our restaurants. We believe we are well positioned to navigate the ongoing challenges associated with the COVID-19 pandemic given our investments in our off-premise and digital channels and the consumer demand for our brand.

The extent of the impact of the COVID-19 pandemic on our operations and financial results, including the impact on labor and the cost and availability of products within our supplier network, depends on future developments and is highly uncertain due to the unknown duration and severity of the outbreak, including the impact of additional COVID-19 variants. The situation is constantly changing and future impacts may materialize that are not yet known. As of the date of this filing, substantially all of our restaurants are operating at full operating capacity. We intend to actively monitor the evolving situation and may take further actions that alter our business operations as may be required by federal, state or local authorities or that we determine are in the best interests of our team members, customers, suppliers and shareholders.

## Recent Trends, Risks and Uncertainties

*Revenue.* In the first quarter of 2022, system-wide comparable restaurant sales increased 6.4%, comprised of a 5.3% increase for company-owned restaurants and an 11.9% increase for franchise restaurants. Company average unit volumes (“AUV”) increased 6.8% over the first quarter of 2021 and 13.3% compared to the first quarter of 2019.

Our first quarter 2022 comparable sales results were driven by our strong brand positioning and ability to meet the needs of today's consumer for great tasting made to order food served conveniently where and when guests want it. Comparable sales were partially impacted by volatility related to the COVID-19 pandemic mainly concentrated in the first half of the quarter, including temporarily reduced restaurant hours and staffing challenges in the workforce, as well as the impact of refranchising fifteen company-owned restaurants to a franchisee. Our ability to retain positive comparable sales depends, among other reasons, on (i) the duration of the COVID-19 pandemic, (ii) our customers' future willingness to order from restaurants given consumer inflationary pressures and geopolitical uncertainty, and (iii) macroeconomic conditions and the length of time required for the national and local economies to achieve economic recovery following the COVID-19 pandemic. Average unit volumes increased year-over-year due to strong off-premise sales, including digital, and growth in dine-in sales.

Recent restaurant openings not in the Company's comparable restaurant base, many of which offer order ahead drive-thru pick-up windows, continue to perform as a group at the highest sales level of any class of new restaurants in the Company's history.

*Cost of Sales.* We have and expect to continue to incur incremental costs of sales, driven by volatility in the commodity and food ingredients markets, particularly with our chicken vendors, in addition to an increase in packaging costs and distribution. We have seen a shortage in labor at some of our food suppliers, which in some cases has resulted in increased costs of food or transportation. Despite these market factors, we have continued to work with our suppliers for ongoing supply chain efficiencies, including managing food waste and adding additional suppliers as necessary. To date, there has been minimal disruption in maintaining adequate food supply, packaging and other ingredients to our restaurants, though it is possible that more significant disruptions could occur if the COVID-19 pandemic and volatility in the labor and commodity markets continue.

*Labor Costs.* During the first quarter of 2022, due to the Omicron variant of COVID-19, we continued to experience a reduction in labor availability in some of the markets where we operate, which in some cases resulted in temporary closures of our restaurants, in addition to continued wage inflation within the industry. We were able to mitigate the impact of these market factors through a continued focus on optimizing our hiring process and retaining existing employees, and saw a sequential improvement throughout the first quarter in our staffing and retention levels. Some jurisdictions in which we operate have recently increased their minimum wage and other jurisdictions are considering similar actions. Significant additional government-imposed wage increases and continued market factors could materially affect our labor costs.

*Other Restaurant Operating Costs.* We have incurred and expect to continue to incur third-party delivery fees resulting from significant usage of our use of third-party delivery services.

*Restaurant Development.* In the first quarter of 2022, we opened five new company-owned restaurants and two franchise restaurants and we sold 15 company-owned restaurants to a franchisee connected to the Warner Sale. Included in the refranchise deal, we entered into a twelve-year growth plan commitment with a new franchise partner, which will operate in California under this agreement and includes development of 40 new locations throughout the state. As of March 29, 2022, we had 360 company-owned restaurants and 93 franchise restaurants in 30 states. We have incorporated increased unit development into our strategic growth plan for 2022 and beyond with a plan to develop a pipeline to support an annual unit growth rate of approximately 8% in 2022, with 10% unit growth thereafter.

*Certain Restaurant Closures.* We permanently closed two company-owned restaurants in the first quarter of 2022. We currently do not anticipate a significant number of permanent restaurant closures in the foreseeable future; however, we may from time to time permanently close certain restaurants, including permanent closures at, or near, the expiration of the leases for these restaurants.

## Key Measures We Use to Evaluate Our Performance

To evaluate the performance of our business, we utilize a variety of financial and performance measures. These key measures include revenue, average unit volume, comparable restaurant sales, restaurant contribution, restaurant contribution margin, EBITDA and adjusted EBITDA.

## **Revenue**

Revenue includes both restaurant revenue and franchise royalties and fees. Restaurant revenue represents sales of food and beverages in company-owned restaurants. Several factors affect our restaurant revenue in any period, including the number of restaurants in operation and per-restaurant sales. Franchise royalties and fees represent royalty income and initial franchise fees. While we expect that the majority of our revenue and net income growth will be driven by company-owned restaurants, our franchise restaurants remain an important factor impacting our revenue and financial performance.

Seasonal factors cause our revenue to fluctuate from quarter to quarter. Our revenue per restaurant is typically lower in the first and fourth quarters, due to reduced winter and holiday traffic, and is typically higher in the second and third quarters. As a result of these factors, as well as the magnitude of the COVID-19 pandemic on particular quarters, our quarterly operating results and comparable restaurant sales may fluctuate significantly.

## **Comparable Restaurant Sales**

Comparable restaurant sales refer to year-over-year sales comparisons for the comparable restaurant base. We define the comparable restaurant base to include restaurants open for at least 18 full periods. This measure highlights performance of existing restaurants, as the impact of new restaurant openings is excluded. Changes in comparable restaurant sales are generated by changes in traffic, which we calculate as the number of entrées sold, or changes in per-person spend, calculated as sales divided by traffic. Per-person spend can be influenced by changes in menu prices and the mix and number of items sold per person. Restaurants that were temporarily closed or operating at reduced hours or dining capacity due to the COVID-19 pandemic remained in comparable restaurant sales.

Measuring our comparable restaurant sales allows us to evaluate the performance of our existing restaurant base. Various factors impact comparable restaurant sales, including:

- consumer recognition of our brand and our ability to respond to changing consumer preferences;
- overall economic trends, particularly those related to consumer spending;
- our ability to operate restaurants effectively and efficiently to meet consumer expectations;
- pricing;
- the number of restaurant transactions, per-person spend and average check amount;
- marketing and promotional efforts;
- abnormal weather patterns;
- food safety and foodborne illness concerns;
- the impact of the COVID-19 pandemic;
- local competition;
- trade area dynamics;
- introduction of new and seasonal menu items and limited time offerings; and
- opening new restaurants in the vicinity of existing locations.

Consistent with common industry practice, we present comparable restaurant sales on a calendar-adjusted basis that aligns current year sales weeks with comparable periods in the prior year, regardless of whether they belong to the same fiscal period or not. Since opening new company-owned and franchise restaurants is a part of our long-term growth strategy and we anticipate new restaurants will be a component of our long-term revenue growth, comparable restaurant sales is only one measure of how we evaluate our performance.

### ***Average Unit Volumes***

AUVs consist of the average annualized sales of all company-owned restaurants for a given time period. AUVs are calculated by dividing restaurant revenue by the number of operating days within each time period and multiplying by the number of operating days we have in a typical year. Based on this calculation, temporarily closed restaurants are excluded from the definition of AUV, however restaurants with temporarily reduced operating hours are included. This measurement allows management to assess changes in consumer traffic and per person spending patterns at our restaurants. In addition to the factors that impact comparable restaurant sales, AUVs can be further impacted by effective real estate site selection and maturity and trends within new markets.

### ***Restaurant Contribution and Restaurant Contribution Margin***

Restaurant contribution represents restaurant revenue less restaurant operating costs which are cost of sales, labor, occupancy and other restaurant operating costs. Restaurant contribution margin represents restaurant contribution as a percentage of restaurant revenue. We expect restaurant contribution to increase in proportion to the number of new restaurants we open and our comparable restaurant sales growth.

We believe that restaurant contribution and restaurant contribution margin are important tools for investors and other interested parties because they are widely-used metrics within the restaurant industry to evaluate restaurant-level productivity, efficiency and performance. We also use restaurant contribution and restaurant contribution margin as metrics to evaluate the profitability of incremental sales at our restaurants, restaurant performance across periods and restaurant financial performance compared with competitors. Restaurant contribution and restaurant contribution margin are supplemental measures of the operating performance of our restaurants and are not reflective of the underlying performance of our business because corporate-level expenses are excluded from these measures.

### ***EBITDA and Adjusted EBITDA***

We define EBITDA as net income (loss) before interest expense, provision (benefit) for income taxes and depreciation and amortization. We define adjusted EBITDA as net income (loss) before interest expense, provision (benefit) for income taxes, depreciation and amortization, restaurant impairments, closure costs and asset disposals and stock-based compensation.

We believe that EBITDA and adjusted EBITDA provide clear pictures of our operating results by eliminating certain non-recurring and non-cash expenses that may vary widely from period to period and are not reflective of the underlying business performance.

The presentation of restaurant contribution, restaurant contribution margin, EBITDA and adjusted EBITDA is not intended to be considered in isolation or as a substitute for, or to be superior to, the financial information prepared and presented in accordance with accounting principles generally accepted in the United States of America ("GAAP"). We use these non-GAAP financial measures for financial and operational decision making and as a means to evaluate period-to-period comparisons. We believe that they provide useful information to management and investors about operating results, enhance the overall understanding of past financial performance and future prospects and allow for greater transparency with respect to key metrics used by management in its financial and operational decision making.

## Results of Operations

The following table presents a reconciliation of net loss to EBITDA and adjusted EBITDA:

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
	(in thousands, unaudited)	
Net loss	\$ (6,429)	\$ (1,977)
Depreciation and amortization	5,721	5,587
Interest expense, net	437	622
Benefit from income taxes	(83)	(10)
EBITDA	\$ (354)	\$ 4,222
Restaurant impairments, closure costs and asset disposals <sup>(1)</sup>	1,389	1,231
Stock-based compensation expense	1,169	802
Adjusted EBITDA	\$ 2,204	\$ 6,255

(1) Restaurant impairments and closure costs in all periods presented above include amounts related to restaurants previously impaired or closed. See Note 7, Restaurant Impairments, Closure Costs and Asset Disposals.

## Restaurant Openings, Closures and Relocations

The following table shows restaurants opened or closed during the periods indicated:

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
<b>Company-Owned Restaurant Activity</b>		
Beginning of period	372	378
Openings	5	—
Closures	(2)	(6)
Divestitures <sup>(1)</sup>	(15)	—
Restaurants at end of period	360	372
<b>Franchise Restaurant Activity</b>		
Beginning of period	76	76
Openings	2	—
Acquisitions <sup>(1)</sup>	15	—
Closures	—	—
Restaurants at end of period	93	76
Total restaurants	453	448

(1) Represents fifteen company-owned restaurants sold to a franchisee in 2022.

**Statement of Operations as a Percentage of Revenue**

The following table summarizes key components of our results of operations for the periods indicated as a percentage of our total revenue, except for the components of restaurant operating costs, which are expressed as a percentage of restaurant revenue.

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
	(unaudited)	
<i>Revenue:</i>		
Restaurant revenue	97.7 %	98.3 %
Franchising royalties and fees, and other	2.3 %	1.7 %
Total revenue	100.0 %	100.0 %
<i>Costs and expenses:</i>		
Restaurant operating costs (exclusive of depreciation and amortization shown separately below):		
Cost of sales	28.0 %	25.0 %
Labor	32.3 %	31.8 %
Occupancy	10.1 %	10.8 %
Other restaurant operating costs	19.9 %	18.8 %
General and administrative	10.5 %	10.0 %
Depreciation and amortization	5.1 %	5.1 %
Pre-opening	0.4 %	0.1 %
Restaurant impairments, closure costs and asset disposals	1.2 %	1.1 %
Total costs and expenses	105.4 %	101.2 %
Loss from operations	(5.4)%	(1.2)%
Interest expense, net	0.4 %	0.6 %
Loss before taxes	(5.8)%	(1.8)%
Benefit from income taxes	(0.1)%	— %
Net loss	(5.7)%	(1.8)%

**First Quarter Ended March 29, 2022 Compared to First Quarter Ended March 30, 2021**

The table below presents our unaudited operating results for the first quarters of 2022 and 2021, and the related quarter-over-quarter changes.

	Fiscal Quarter Ended		Increase / (Decrease)	
	March 29, 2022	March 30, 2021	\$	%
(in thousands, unaudited)				
<b>Revenue:</b>				
Restaurant revenue	\$ 109,961	\$ 107,744	\$ 2,217	2.1 %
Franchising royalties and fees, and other	2,601	1,833	768	41.9 %
<b>Total revenue</b>	<b>112,562</b>	<b>109,577</b>	<b>2,985</b>	<b>2.7 %</b>
<b>Costs and expenses:</b>				
Restaurant operating costs (exclusive of depreciation and amortization shown separately below):				
Cost of sales	30,771	26,977	3,794	14.1 %
Labor	35,493	34,306	1,187	3.5 %
Occupancy	11,149	11,649	(500)	(4.3)%
Other restaurant operating costs	21,866	20,205	1,661	8.2 %
General and administrative	11,840	10,929	911	8.3 %
Depreciation and amortization	5,721	5,587	134	2.4 %
Pre-opening	408	58	350	*
Restaurant impairments, closure costs and asset disposals	1,389	1,231	158	12.8 %
<b>Total costs and expenses</b>	<b>118,637</b>	<b>110,942</b>	<b>7,695</b>	<b>6.9 %</b>
Loss from operations	(6,075)	(1,365)	(4,710)	*
Interest expense, net	437	622	(185)	(29.7)%
Loss before taxes	(6,512)	(1,987)	(4,525)	*
Provision for income taxes	(83)	(10)	(73)	*
<b>Net loss</b>	<b>\$ (6,429)</b>	<b>\$ (1,977)</b>	<b>\$ (4,452)</b>	<b>*</b>
<b>Company-owned:</b>				
Average unit volume	\$ 1,249	\$ 1,170	\$ 79	6.8 %
Comparable restaurant sales	5.3 %	10.5 %		

\* Not meaningful.

**Revenue**

Total revenue increased \$3.0 million in the first quarter of 2022, or 2.7%, to \$112.6 million, compared to \$109.6 million in the first quarter of 2021. This increase was primarily due to sales growth in the comparable restaurant base in addition to new restaurant openings, partially offset by temporary restaurant closures in the first part of the first quarter due to the Omicron variant of COVID-19, which accounted for a decline of sales of approximately \$4.0 million. Total revenue was also partially offset by the refranchising of fifteen company-owned restaurants in January of 2022, which equated to approximately \$3.0 million decline in sales in the first quarter of 2022. System-wide comparable restaurant sales increased 6.4% in the first quarter of 2022 compared to the same period of 2021, comprised of a 5.3% increase at company-owned restaurants and an 11.9% increase at franchise-owned restaurants. The comparable restaurant sales increase in the first quarter of 2022 reflects continued momentum in both digital and in-person channels.

AUV increased year-over-year due to a pricing increase in the latter part of 2021, in addition to strong off-premise sales, including digital, and growth in dine-in sales.

**Cost of Sales**

Cost of sales increased by \$3.8 million, or 14.1%, in the first quarter of 2022 compared to the same period of 2021, due to the increase in restaurant revenue as well as increased commodity costs. As a percentage of restaurant revenue, cost of sales

increased to 28.0% in the first quarter of 2022 compared to 25.0% in first quarter of 2021 primarily due to overall higher food and ingredient commodity pricing, particularly with our chicken costs, offset slightly by supply chain savings initiatives.

### ***Labor Costs***

Labor costs increased by \$1.2 million, or 3.5%, in the first quarter of 2022 compared to the same period of 2021, due primarily to the increase in restaurant revenue as well as wage inflation. As a percentage of restaurant revenue, labor costs increased to 32.3% in the first quarter of 2022 from 31.8% in the first quarter of 2021 as a result of increases in base wage inflation, which was partially offset by labor efficiencies. Further, due to the Omicron variant of COVID-19, we continued to experience a reduction in labor availability in some of the markets where we operate, which at times, resulted in inefficiencies in labor due to reduced operating hours and accelerated COVID-19 related sick-pay.

### ***Occupancy Costs***

Occupancy costs decreased by \$0.5 million, or 4.3%, in the first quarter of 2022 compared to the first quarter of 2021, primarily due to restaurants closed since the beginning of the first quarter of 2021 as well as the impact of refranchising fifteen company-owned restaurants in January of 2022. As a percentage of revenue, occupancy costs decreased to 10.1% in the first quarter of 2022, compared to 10.8% in the first quarter of 2021 as a result of sales leverage as well as the impact of the refranchising.

### ***Other Restaurant Operating Costs***

Other restaurant operating costs increased by \$1.7 million, or 8.2%, in the first quarter of 2022 compared to the first quarter of 2021, due to the increase in third-party delivery fees driven related to an increase in revenue, as well as in increases in utilities. As a percentage of restaurant revenue, other restaurant operating costs increased to 19.9% in the first quarter of 2022 compared to 18.8% in the first quarter of 2021. Third-party delivery fees were 6.2% and 5.7% of total revenue for the first quarters of 2022 and 2021, respectively.

### ***General and Administrative Expense***

General and administrative expense increased by \$0.9 million, or 8.3% in the first quarter of 2022 compared to the first quarter of 2021, due primarily to a return to normal business operations, partially offset by a decline in health insurance expense related to the Affordable Care Act ("ACA"). As a percentage of revenue, general and administrative expense increased to 10.5% in the first quarter of 2022 from 10.0% in the first quarter of 2021.

### ***Depreciation and Amortization***

Depreciation and amortization remained relatively flat in the first quarter of 2022 compared to the first quarter of 2021, due primarily to new asset additions for restaurants opened offsetting restaurant closures since the first quarter of 2021.

### ***Restaurant Impairments, Closure Costs and Asset Disposals***

Restaurant impairments, closure costs and asset disposals increased \$0.2 million in the first quarter of 2022 compared to the first quarter of 2021. There were no restaurants impaired in the first quarter of 2022 and one restaurant impaired in the first quarter of 2021. Both periods include disposals of assets in the normal course of business.

### ***Interest Expense***

Interest expense decreased by \$0.2 million in the first quarter of 2022 compared to the first quarter of 2021. The decrease was due to lower average borrowings during the first quarter of 2022 compared to the first quarter of 2021.

### ***Provision for Income Taxes***

The effective tax rate for the first quarter of 2022 and for the first quarter of 2021 reflect the impact of the previously recorded valuation allowance. For the remainder of fiscal 2022, we do not anticipate material income tax expense or benefit as a result of the valuation allowance recorded. We will maintain a valuation allowance against deferred tax assets until there is sufficient evidence to support a full or partial reversal. The reversal of a previously recorded valuation allowance will generally result in a benefit from income tax.

## Liquidity and Capital Resources

### Summary of Cash Flows

As of March 29, 2022, our cash and cash equivalents balance was \$1.6 million and the amount available for future borrowings under our Second Amended Credit Facility was \$58.0 million.

We have historically used cash and our revolving credit facility to fund capital expenditures for new restaurant openings, reinvest in our existing restaurants, invest in infrastructure and information technology and maintain working capital. Our working capital position benefits from the fact that we generally collect cash from sales to customers the same day, or in the case of credit or debit card transactions, within several days of the related sale, and we typically have up to 30 days to pay our vendors.

We believe that we will be in compliance with our debt covenants and have sufficient sources of cash to meet our liquidity needs and capital resource requirements for at least the next twelve months, primarily through currently available cash and cash equivalents and cash flows from operations.

Cash flows from operating, investing and financing activities are shown in the following table (in thousands):

	Fiscal Quarter Ended	
	March 29, 2022	March 30, 2021
Net cash (used in) provided by operating activities	\$ (6,060)	\$ 3,779
Net cash used in investing activities	(6,835)	(2,733)
Net cash provided by (used in) financing activities	12,241	(5,769)
Net decrease in cash and cash equivalents	\$ (654)	\$ (4,723)

### Operating Activities

Net cash used in operating activities was \$6.1 million in the first quarter of 2022 compared to net cash provided by operating activities of \$3.8 million in the first quarter of 2021. The decrease in operating cash flows resulted primarily from a decrease in net income, as well as working capital changes during the first quarter of 2022 compared to the prior period of 2021.

### Investing Activities

Net cash used in investing activities increased \$4.1 million in the first quarter of 2022 from \$2.7 million in the first quarter of 2021. This increase was primarily due to higher investments in new restaurant openings in the first quarter of 2022 compared to 2021.

### Financing Activities

Net cash provided by financing activities was \$12.2 million in the first quarter of 2022 related to draws on our revolving credit facility of \$13.8 million to fund new restaurant openings and seasonally lower restaurant operations, partially offset by repayments on our long-term debt and finance leases.

### Capital Resources

*Future Capital Expenditure Requirements.* Our capital expenditure requirements are primarily dependent upon the pace of our real estate development program and resulting new restaurant openings, costs for maintenance and remodeling of our existing restaurants as well as information technology expenses and other general corporate capital expenditures.

We estimate capital expenditures will be approximately \$30.0 million to \$34.0 million for fiscal year 2022, primarily for the opening of company-owned restaurants before any reductions for landlord reimbursements, reinvestment in existing restaurants and investments in technology. We expect such capital expenditures to be funded by currently available cash and cash equivalents, cash flows from operations and if necessary, undrawn capacity under our revolving credit line.

*Current Resources.* Our operations have not historically required significant working capital and, like many restaurant companies, we operate with negative working capital. Restaurant sales are primarily paid for in cash or by credit or debit card,

and restaurant operations do not require significant inventories or receivables. In addition, we receive trade credit for the purchase of food, beverages and supplies, therefore reducing the need for incremental working capital to support growth.

*Liquidity.* As of March 29, 2022, we had a cash balance of \$1.6 million compared to \$2.3 million as of December 28, 2021. The amount available for future borrowings under our Second Amended Credit Facility was \$58.0 million. We believe that our current cash and cash equivalents, the expected cash flows from company-owned restaurant operations, the expected franchise fees and royalties and available borrowings under the credit facility will be sufficient to fund our cash requirements for working capital needs, new restaurant openings, and capital improvements and maintenance of existing restaurants for at least the next twelve months.

### **Credit Facility**

In November of 2019, we amended our 2018 Credit Facility by entering into that certain First Amendment to Credit Agreement (the “Amendment” and the 2018 Credit Facility, as amended, the “First Amended Credit Facility”). Among other things, the Amendment: (i) extended the maturity date to November 20, 2024; (ii) increased the revolving credit facility from \$65.0 million to \$75.0 million; (iii) delayed step downs of the Company’s leverage covenant; and (iv) increased the limit on capital expenditures to \$37.0 million in 2020 and to \$45.0 million in 2021 and each fiscal year thereafter. Upon execution of the First Amended Credit Facility, the Company repaid in full its outstanding indebtedness under its prior credit facility using funds drawn on the First Amended Credit Facility. Upon repayment, the prior credit facility and all related agreements were terminated.

On June 16, 2020 (the “Effective Date”), the Company amended its First Amended Credit Facility by entering into the Second Amendment to the Credit Agreement (the “Second Amendment” and the First Amended Credit Facility, as amended, the “Second Amended Credit Facility”). Beginning on the Effective Date and through the third quarter of 2021 (the “Amendment Period”), borrowings under the Second Amended Credit Facility, including the term loan facility, bore interest at LIBOR plus 3.25% per annum. Following the Amendment Period, borrowings bore interest at LIBOR plus a margin of 2.00% to 3.00% per annum, based upon the consolidated total lease-adjusted leverage ratio. Among other things, the Second Amendment (i) waives the lease-adjusted leverage ratio and fixed charge ratio covenants through the first quarter of 2021; (ii) amends the Company’s lease-adjusted leverage ratio and fixed coverage ratio covenant thresholds beginning in the second quarter of 2021 through the third quarter of 2022 and the first quarter of 2022, respectively and (iii) limits capital expenditures to \$12.0 million in 2020, \$12.0 million plus a liquidity-based performance basket up to an additional \$12.0 million in 2021, \$34.0 million in 2022, \$37.0 million in 2023 and \$45.0 million annually thereafter.

As of March 29, 2022, we had \$35.3 million of indebtedness (excluding \$1.2 million of unamortized debt issuance costs) and \$3.2 million of letters of credit outstanding under the Second Amended Credit Facility. The term loan requires principal payments of \$375,000 per quarter through the third quarter of 2022, \$531,250 per quarter through the third quarter of 2023 and \$625,000 per quarter thereafter through maturity.

Our Second Amended Credit Facility is secured by a pledge of stock of substantially all of our subsidiaries and a lien on substantially all of our and our subsidiaries’ personal property assets.

### **Off-Balance Sheet Arrangements**

We had no off-balance sheet arrangements or obligations as of March 29, 2022.

### **Critical Accounting Policies and Estimates**

Our condensed consolidated financial statements and accompanying notes are prepared in accordance with GAAP. Preparing consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses. These estimates and assumptions are affected by the application of our accounting policies. Our significant accounting policies are described in our Annual Report on Form 10-K for the year ended December 28, 2021. Critical accounting estimates are those that require application of management’s most difficult, subjective or complex judgments, often as a result of matters that are inherently uncertain and may change in subsequent periods. While we apply our judgment based on assumptions believed to be reasonable under the circumstances, actual results could vary from these assumptions. It is possible that materially different amounts would be reported using different assumptions. Our critical accounting estimates are identified and described in our annual consolidated financial statements and the related notes included in our Annual Report on Form 10-K for our fiscal year ended December 28, 2021.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

#### ***Interest Rate Risk***

We are exposed to market risk from changes in interest rates on debt. Our exposure to interest rate fluctuations is limited to our outstanding bank debt, which bears interest at variable rates. As of March 29, 2022, we had \$35.3 million of outstanding borrowings under our credit facility. An increase or decrease of 1.0% in the effective interest rate applied on these loans would have resulted in a pre-tax interest expense fluctuation of approximately \$0.4 million on an annualized basis.

#### ***Commodity Price Risk***

We purchase certain products that are affected by commodity prices and are, therefore, subject to price volatility caused by weather, market conditions and other factors which are not considered predictable or within our control. Although these products are subject to changes in commodity prices, certain purchasing contracts or pricing arrangements contain risk management techniques designed to minimize price volatility. However, during the first quarter of 2022, due to the volatility in several commodity markets and driven by vendor availability, many of our contracts were shorter duration than typical and, in some cases, were based on floating rate prices rather than fixed rate. As a result, we saw higher cost of food in the first quarter than in prior quarters. Despite these increases, we believe we have material pricing power with our guests that allows us to adjust our menu pricing or change our product delivery strategy without impact to the demand for our brand. However, increases in commodity prices, without adjustments to our menu prices, have and could continue to increase restaurant operating costs as a percentage of restaurant revenue.

#### ***Inflation***

The primary inflationary factors affecting our operations are food, labor costs, energy costs and materials used in the construction of new restaurants. Increases in the minimum wage requirements directly affect our labor costs. Many of our leases require us to pay taxes, maintenance, repairs, insurance and utilities, all of which are generally subject to inflationary increases. Finally, the cost of constructing our restaurants is subject to inflationary increases in the costs of labor and material. Over the past five years, inflation has not significantly affected our operating results with the exception of the current commodity inflation experienced in the first quarter of 2022 and increased wage inflation that affected our results from 2017 through the first quarter of 2022. We expect wage inflation may continue to affect our results in the near future.

### **Item 4. Controls and Procedures**

Our management carried out an evaluation, under the supervision and with the participation of our chief executive officer and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of March 29, 2022, pursuant to Rule 13a-15 under the Exchange Act. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply its judgment in evaluating the benefits of possible controls and procedures relative to their costs.

Based on that evaluation, our chief executive officer and chief financial officer concluded that our disclosure controls and procedures are effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

#### ***Changes in Internal Control over Financial Reporting***

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II**

### **Item 1. Legal Proceedings**

We are currently not a party to any material legal proceedings. From time to time, we may become involved in legal proceedings arising in the ordinary course of our business. Regardless of outcome, litigation can have an adverse impact on us due to defense and settlement costs, diversion of management resources, negative publicity, reputational harm and other factors, and there can be no assurances that favorable outcomes will be obtained.

### **Item 1A. Risk Factors**

A description of the risk factors associated with our business is contained in the “Risk Factors” section of our Annual Report on Form 10-K for our fiscal year ended December 28, 2021. There have been no material changes to our Risk Factors as previously reported in our Annual Report on Form 10-K for our fiscal year ended December 28, 2021.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

### **Item 3. Defaults upon Senior Securities**

None.

### **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information**

None.

**Item 6. Exhibit Index**

<b>Exhibit Number</b>	<b>Description of Exhibit</b>
10.1	<a href="#">Form of 2022 Performance Restricted Stock Unit Agreement</a>
31.1	<a href="#">Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
31.2	<a href="#">Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
32.1	<a href="#">Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a> (furnished herewith)
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	Inline XBRL Taxonomy Extension Schema Document
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104.0	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

## SIGNATURES

Pursuant to the requirements of the Securities Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### NOODLES & COMPANY

By: /s/ CARL LUKACH

Carl Lukach

*Chief Financial Officer (principal financial officer and duly authorized signatory for the registrant)*

Date April 28, 2022

**Form of PSU Agreement****PERFORMANCE RESTRICTED STOCK UNIT AGREEMENT**

This PERFORMANCE RESTRICTED STOCK UNIT AGREEMENT (this "Agreement") is made as of March 14, 2022 (the "Effective Date") by and between Noodles & Company, a Delaware corporation (the "Company"), and \_\_\_\_\_ (the "Participant").

**RECITALS**

A. The Company has adopted the Noodles & Company Amended and Restated 2010 Stock Incentive Plan (the "Plan"), a copy of which is attached hereto as Exhibit 1.

B. The Company desires to grant the Participant the right to a proprietary interest in the Company to encourage the Participant's contribution to the success and progress of the Company.

C. In accordance with the Plan, the Administrator (as defined in the Plan) has granted to the Participant restricted stock units with respect to a target number of \_\_\_\_ shares (the "Target Number") of Class A Common Stock of the Company, par value \$0.01 per share ("Shares"), subject to the terms and conditions of the Plan and this Agreement. One-third of the Target Number consists of Sales-Based PSUs (the "Sales-Based Target Number"), one-third of the Target Number consists of EBITDA-Based PSUs (the "EBITDA-Based Target Number"), and one-third of the Target Number consists of Relative TSR PSUs (the "Relative TSR Target Number").

**AGREEMENTS**

NOW, THEREFORE, in consideration of the mutual terms, conditions and other covenants and agreements set forth herein, the parties hereto hereby agree as follows:

1. **Definitions.** Capitalized terms used herein shall have the following meanings, and capitalized terms not otherwise defined herein shall have the meaning specified in the Plan:

"Agreement" has the meaning set forth in the Preamble.

"Business Day" means a day other than Saturday, Sunday or any day on which banks located in the State of New York are authorized or obligated to close.

"Cause" has the meaning in the Participant's employment or severance protection agreement with the Company or, if there is no such agreement or definition, means that the Participant (a) is convicted of, or pleads guilty or *nolo contendere* to, a felony (other than a traffic-related felony) or any other crime involving dishonesty or moral turpitude; or (b) willfully engages in illegal conduct or gross misconduct that is materially and demonstrably injurious to the Company; or (c) willfully violates any noncompetition or nonsolicitation covenant between the Participant and the Company. The determination of "Cause" shall be in the reasonable discretion of the Administrator.

"Change in Control Price" means the price per Share on a fully-diluted basis offered in conjunction with any transaction resulting in a Change in Control as determined in good faith by the Administrator as constituted before the Change in Control, or in the case of a Change in Control that does not result in a payment for Shares, the average Fair Market Value of a Share on the 30 trading days immediately preceding the date on which the Change in Control occurs.

"Company" has the meaning set forth in the Preamble.

"Disability" has the meaning ascribed to such term in the Plan.

"Effective Date" has the meaning set forth in the Preamble.

"Employer" means the Company and/or any of its subsidiaries with which the Participant is employed.

"Good Reason" has the meaning specified in the employment agreement or severance agreement between the Employer and the Participant.

"Participant" has the meaning set forth in the Preamble.

"Performance Period" for (a) the Sales-Based PSUs and the EBITDA-Based PSUs means the Company's fiscal year beginning December 29, 2021 and the two next-following fiscal years, and (a) the Relative TSR PSUs means the period beginning on the Effective Date and ending on March 14, 2025.

"Person" means and includes an individual, a partnership, a corporation, a limited liability company, a trust, a joint venture, an unincorporated organization and any governmental or regulatory body or agency or other authority.

"Plan" has the meaning set forth in the Recitals.

"PSUs" has the meaning set forth in Section 2.

"RSUs" has the meaning set forth in Section 5(a).

"Shares" has the meaning set forth in the Recitals.

"Termination Date" means the date on which the Participant experiences a Termination of Employment (as defined in the Plan).

"Withholding Obligation" means the amount determined in the Administrator's sole discretion to be the minimum sufficient to satisfy all federal, state, local and other withholding tax obligations that the Administrator determines may arise with respect to the issuance of Shares or payment of income earned in respect of any PSUs (or, as applicable, RSUs).

2. Grant of PSUs. The Company grants to the Participant performance restricted stock units (the "PSUs") with respect to the Target Number of Shares, subject to adjustment as provided herein and in the Plan.

3. Earned PSUs. The PSUs shall be earned as specified in Exhibit A and the earned PSUs shall be eligible to vest pursuant to Sections 4 and 5.

4. Vesting. Any Sales-Based PSUs and EBITDA-Based PSUs that are earned pursuant to Exhibit A shall vest on March 14, 2025 and any Relative TSR PSUs that are earned pursuant to Section 4 shall vest on March 14, 2025 (each such applicable date, a "Vesting Date"), subject to the Participant remaining continuously employed by the Employer through the applicable Vesting Date. Notwithstanding the foregoing, if the Participant's Termination of Employment is due to death or Disability prior to the applicable Vesting Date, any PSUs that are earned pursuant to Exhibit A shall be settled to the Participant (or, as applicable, his or her

estate) following the end of the Performance Period without proration, at the time specified in Section 6.

5. Change in Control.

(a) In the event a Change in Control occurs before the end of the Performance Period, unless otherwise determined by the Administrator in its discretion and subject to Section 5(b), the PSUs shall be converted into time-vesting restricted stock units or such other rights as determined by the Administrator (collectively, "RSUs") as follows:

(i) For the Sales-Based PSUs and the EBITDA-Based PSUs, (A) if the Change in Control occurs on or prior to the last day of the first fiscal year in the Performance Period, the number of RSUs shall equal the PSUs that would have been earned based on achievement at the Target Sales Growth Goal and the Target EBITDA Goal had been achieved at the target level of performance, and (B) if the Change in Control occurs on or after the first day of the second fiscal year in the Performance Period, the number of RSUs shall equal the number of PSUs that are earned through the date of the Change in Control as determined by the Administrator in its discretion based on actual performance in the fiscal year(s) in the Performance Period that were completed prior to the Change in Control.

(ii) For the Relative TSR PSUs, the number of RSUs shall equal the Relative TSR PSUs that would have been earned as if the Performance Period ended on the date of the Change in Control and all calculations for the Relative TSR PSUs specified in Exhibit A were performed as of that date.

The number of RSUs determined above shall vest on the applicable Vesting Date, subject to the Participant remaining continuously employed by the Employer through that date; provided, however, that if the Participant's Termination of Employment is by the Employer without Cause, by the Participant for Good Reason or due to the Participant's death or Disability, the RSUs shall vest in full upon such termination.

(b) Notwithstanding Section 5(a), if the PSUs are not converted into RSUs in connection with the Change in Control, the PSUs shall be earned to the extent determined by the Administrator (taking into account the principles in Section 5(a) for conversion to RSUs), such earned PSUs shall vest upon the Change in Control, and the Participant will receive with respect to such PSUs either (i) the consideration (whether stock, cash, or other securities or property) received in the Change in Control by holders of Shares for each Share held on the effective date of the Change in Control, (ii) common stock of the successor to the Company with a value equal to the Change in Control Price, or (iii) cash equal to the Change in Control Price, as determined by the Administrator in its discretion.

6. Settlement.

(a) The PSUs (or, if Section 5(a) applies, the RSUs) shall be settled promptly following the certification of the applicable results by the Committee following the applicable Vesting Date (if the proviso in the last sentence of Section 5(a) applies, within 10 days following the Participant's Termination Date) by the Company delivering to the Participant one Share for each PSU that has been earned and vests. In no event shall such settlement occur later than March 15 of the year following the year in which the PSUs (or, as applicable, RSUs) vest; provided that if Section 5(b) applies, the PSUs shall be settled as specified in Section 5(b) no later than 10 days following the consummation of the Change in Control.

(b) All PSUs that are not earned or that do not vest (and, if applicable, any RSUs that do not vest) shall immediately expire on the Termination Date.

7. Dividends. Any cash dividends paid with respect to Shares before settlement of the Shares underlying PSUs (or RSUs, if applicable) shall not be paid currently, but shall be converted into additional PSUs (or RSUs, if applicable) pursuant to this Section 7, to be settled pursuant to Section 6 at the same time as the underlying PSUs (or RSUs, if applicable) and with respect to the number of Shares earned with respect to such PSUs (or, as applicable, RSUs) that vest (*e.g.*, if 110% of the Target Number of Shares are earned and vest, then the Dividend Units issued with respect to such earned and vested Shares shall also be earned and vest). Any PSUs (or RSUs, as applicable) resulting from such conversion (the "Dividend Units") will be considered PSUs (or RSUs, if applicable) for purposes of this Agreement and will be subject to all of the terms, conditions and restrictions set forth herein (including, without limitation, vesting) that apply to the underlying PSUs (or RSUs, if applicable) that generated the Dividend Units. As of each date that the Company would otherwise pay the declared dividend on the Shares underlying the PSUs or RSUs (the "Dividend Payment Date") in the absence of the reinvestment requirements of this Section, the number of Dividend Units will be determined by dividing the amount of dividends otherwise attributable to the PSUs or RSUs but not paid on the Dividend Payment Date by the Fair Market Value of the Shares on the Dividend Payment Date.

8. No Transferability of the PSUs. Except as permitted by the Administrator or as permitted under the Plan, the Participant may not assign or transfer the PSUs to anyone other than by will or the laws of descent and distribution. The Company may cancel the Participant's PSUs if the Participant attempts to assign or transfer them in a manner inconsistent with this Section 8.

9. Adjustments. In the event that any dividend or other distribution (whether in the form of cash, Shares, other securities or other property, but excluding regular, quarterly and other periodic cash dividends), stock split or a combination or consolidation of the outstanding Shares into a lesser number of shares, is declared with respect to the Shares, then the PSUs shall be subject to adjustment as provided in Section 12(a) of the Plan.

10. Restrictions on Resales of Shares. The Company may impose such restrictions, conditions or limitations as it determines appropriate as to the timing and manner of any resales by the Participant or other subsequent transfers by the Participant of any Shares issued as a result of the settlement of the PSUs, including without limitation (a) restrictions under an insider trading policy, (b) restrictions designed to delay and/or coordinate the timing and manner of sales by Participant and other grantees and (c) restrictions as to the use of a specified brokerage firm for such resales or other transfers. In addition, the Participant may not sell any Shares issued in settlement of the Relative TSR PSUs until the earlier of (a) a Change in Control, or (b) one (1) year after the issuance of the Shares. Notwithstanding the foregoing and for the avoidance of doubt, nothing herein shall restrict the ability of the Participant to satisfy the Withholding Obligations through any method permissible under Section 16 or the Plan.

11. No Interest in Shares Subject to PSUs. Neither the Participant (individually or as a member of a group) nor any beneficiary or other Person claiming under or through the Participant shall have any right, title, interest, or privilege in or to any Shares allocated or reserved for the purpose of the Plan or subject to this Agreement except as to such Shares, if any, as shall have been issued to such Person following vesting of the PSUs (as, as applicable, RSUs).

12. Clawback Policy. The PSUs and any Shares issued in settlement thereof are subject to the Company's clawback policy as in effect from time to time.

13. Plan Controls. The PSUs hereby granted are subject to, and the Company and the Participant agree to be bound by, all of the terms and conditions of the Plan as the same may be amended from time to time in accordance with the terms thereof; provided, however, that no such amendment shall be effective as to the PSUs without the Participant's consent insofar as it

adversely affects the Participant's material rights under this Agreement, which consent will not be unreasonably withheld by the Participant.

14. Not an Employment Contract. Nothing in the Plan, this Agreement or any other instrument executed pursuant hereto or thereto shall confer upon the Participant any right to continue in the employ of the Employer or any affiliate thereof or shall affect the right of the Employer to terminate the employment of the Participant at any time with or without Cause (unless otherwise set forth in an employment agreement between the Company and the Participant).

15. Governing Law. This Agreement, and any disputes or controversies arising hereunder, shall be construed and enforced in accordance with and governed by the internal laws of the State of Delaware other than principles of law that would apply the law of another jurisdiction.

16. Taxes. The Administrator may, in its sole discretion, make such provisions and take such steps as it may deem necessary or appropriate to satisfy the Withholding Obligations with respect to the issuance of Shares, including deducting the amount of any such Withholding Obligations from any other amount then or thereafter payable to the Participant, requiring the Participant to pay to the Company the amount of such Withholding Obligations or to execute such documents as the Administrator deems necessary or desirable to enable it to satisfy the Withholding Obligations, or any other means provided in the Plan; provided, however, that, the Participant may satisfy any Withholding Obligations by (i) directing the Company to withhold that number of Shares with an aggregate fair market value equal to the amount of the Withholding Obligations or (ii) delivering to the Company such number of previously held Shares that have been owned by the Participant with an aggregate fair market value equal to the amount of the Withholding Obligations.

17. Notices. All notices, requests, demands and other communications called for or contemplated hereunder shall be in writing and shall be deemed to have been given when delivered to the party to whom addressed or when sent by telecopy (if promptly confirmed by registered or certified mail, return receipt requested, prepaid and addressed) to the parties, their successors in interest, or their assignees at the following addresses, or at such other addresses as the parties may designate by written notice in the manner aforesaid:

If to the Company to:

Noodles & Company  
520 Zang Street, Suite D  
Broomfield, CO 80021  
Fax: (720) 214-1921  
Attention: General Counsel

If to the Participant to the address in the Employer's payroll records.

All such notices, requests and other communications will (i) if delivered personally to the address as provided in this Section 16, be deemed given upon delivery, (ii) if delivered by facsimile transmission to the facsimile number as provided for in this Section 17, be deemed given upon facsimile confirmation, (iii) if delivered by mail in the manner described above to the address as provided for in this Section 17, be deemed given on the earlier of the third Business Day following mailing or upon receipt, and (iv) if delivered by overnight courier to the address as provided in this Section 17, be deemed given on the earlier of the first Business Day following the date sent by such overnight courier or upon receipt (in each case regardless of whether such notice, request or other communication is received by any other Person to whom a copy of such

notice is to be delivered pursuant to this Section 16. Any party from time to time may change its address, facsimile number or other information for the purpose of notices to that party by giving notice specifying such change to the other parties hereto.

Either party may, by notice given to the other party in accordance with this Section 17, designate another address or Person for receipt of notices hereunder.

18. Amendments and Waivers. This Agreement shall not be changed, altered, modified or amended, except by a written agreement signed by both parties hereto. The failure of any party to insist in any one instance or more upon strict performance of any of the terms and conditions hereof, or to exercise any right or privilege herein conferred, shall not be construed as a waiver of such terms, conditions, rights or privileges, but same shall continue to remain in full force and effect. Any waiver by any party of any violation of, breach of or default under any provision of this Agreement by the other party shall not be construed as, or constitute, a continuing waiver of such provision, or waiver of any other violation of, breach of or default under any other provision of this Agreement. Any waiver by any party of any provision hereof shall be effective only by a writing signed by the party to be charged.

19. Entire Agreement. This Agreement, together with the Plan, sets forth the entire agreement and understanding between the parties hereto as to the subject matter hereof and thereof and supersedes all prior oral and written and all contemporaneous oral discussions, agreements and understandings of any kind or nature, regarding the subject matter hereof and thereof between the parties hereto.

20. Separability. If any term or provision of this Agreement shall to any extent be invalid, illegal or incapable of being enforced by any rule of law, or public policy, all other conditions and provisions of this Agreement nevertheless shall remain in full force and effect so long as the economic or legal substance of the transactions contemplated hereby is not affected in any manner adverse to any party. Upon such determination that any term or provision is invalid, illegal or incapable of being enforced, the invalid or unenforceable provisions, to the extent permitted by law, shall be deemed amended and given such interpretation so as to effect the original intent of the parties as closely as possible in an acceptable manner to the end that transactions contemplated hereby are fulfilled to the maximum extent possible.

21. Headings; Construction. Headings in this Agreement are for reference purposes only and shall not be deemed to have any substantive effect. The words "include," "includes" and "including" when used herein shall be deemed in each case to be followed by the words "without limitation."

22. Counterparts. This Agreement may be executed in multiple counterparts, each of which shall be deemed an original, and all of which together shall constitute one and the same instrument.

23. Further Assurances. The Participant shall cooperate and take such action as may be reasonably requested by the Company in order to carry out the provisions and purposes of this Agreement.

24. Electronic Delivery. By executing the Agreement, the Participant hereby consents to the delivery of information (including, without limitation, information required to be delivered to the Participant pursuant to applicable securities laws) regarding the Company and the subsidiaries, the Plan, the PSUs and the Shares via Company web site or other electronic delivery

25. Binding Effect. This Agreement shall inure to the benefit of and be binding upon the parties hereto and their respective permitted successors and assigns, including any Permitted Transferees.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the Effective Date.

**THE COMPANY:**

**NOODLES & COMPANY**

By: \_\_\_\_\_  
Name:  
Title:

**PARTICIPANT:**

\_\_\_\_\_  
Name:

## Exhibit -A

### Sales-Based PSUs

The Sales-Based PSUs shall be earned and eligible to vest as follows based on performance during the Performance Period:

<b>Same-Store Sales Growth</b>	<b>Percentage of Sales-Based Target Number Earned</b>
Less than 4%	0%
4% (" <u>Threshold Sales Growth Goal</u> ")	25%
6% (" <u>Target Sales Growth Goal</u> ")	100%
7.3% (" <u>Maximum Sales Growth Goal</u> ") or more	200%

If actual Sales Growth for the Performance Period is between the Threshold Sales Growth Goal and the Target Sales Growth Goal, or between the Target Sales Growth Goal and the Maximum Sales Growth Goal, the number of Sales-Based PSUs that will be earned and eligible to vest will be determined by linear interpolation.

"Sales Growth" means the average of the annual percentage changes in the comparable restaurant sales (*i.e.*, the year-over-year percentage change in sales) of the Company and its franchisees for restaurants that have been open for at least 18 months, for the three fiscal years in the Performance Period.

### EBITDA-Based PSUs

The EBITDA-Based PSUs shall be earned and eligible to vest as follows based on performance during the Performance Period:

<b>Total Adjusted EBITDA for the Performance Period</b>	<b>Percentage of EBITDA-Based Target Number Earned</b>
Less than \$155,400,000	0%
\$155,400,000 (" <u>Threshold Adjusted EBITDA</u> ")	25%
\$173,600,000 (" <u>Target Adjusted EBITDA</u> ")	100%
\$199,700,000 (" <u>Maximum Adjusted EBITDA</u> ") or more	200%

If actual Adjusted EBITDA for the Performance Period is between Threshold Adjusted EBITDA and Target Adjusted EBITDA, or between Target Adjusted EBITDA and the Maximum Adjusted EBITDA, the number of EBITDA-Based PSUs that will be earned and eligible to vest will be determined by linear interpolation.

"Adjusted EBITDA" means, for the Performance Period, the Company's aggregate earnings before interest, taxes, depreciation and amortization, adjusted for (a) restaurant impairments, closure costs and asset disposals; (b) material litigation settlements and related costs (c) severance costs; (d) stock-based compensation expenses; and (e) other adjustments to Adjusted EBITDA set forth in the Company's annual Form 10-K filed with the Securities and Exchange Commission. The Adjusted EBITDA results shall be appropriately adjusted by the Administrator to exclude the effect of acquisitions and dispositions and in such similar circumstances as the Administrator deems appropriate.

**Relative TSR PSUs**

The Relative TSR PSUs shall be earned and eligible to vest as follows based on performance during the Performance Period:

<b>Relative TSR</b>	<b>Percentage of Relative TSR Target Number Earned</b>
Below 25 <sup>th</sup> percentile	0%
25 <sup>th</sup> Percentile (" <u>Threshold Relative TSR</u> ")	50%
55 <sup>th</sup> Percentile (" <u>Target Relative TSR</u> ")	100%
85 <sup>th</sup> Percentile (" <u>Maximum Relative TSR</u> ") or more	200%

If actual Relative TSR for the Performance Period is between Threshold Relative TSR and Target Relative TSR, or between Target Relative TSR and Maximum Relative TSR, the number of Relative TSR PSUs that will be earned and eligible to vest will be determined by linear interpolation.

In addition, the following special rules shall apply: (i) If the Company's absolute TSR is negative for the Performance Period, the earned number of Relative TSR PSUs will in no event exceed 100% of the Relative TSR Target Number; and (ii) in no event shall the aggregate value of the Shares and/or other consideration issued in settlement of the Relative TSR PSUs exceed eight (8) times the value of the Relative TSR Target Award valued as of the Effective Date, and such Shares and/or other consideration shall be reduced to the extent necessary to reflect that the aggregate value of such Shares and/or other consideration does not exceed such amount.

The Comparator Group consists of the following companies, subject to adjustment as specified below:

Biglari Holdings Inc. (NYSE:BH.A)	Jack in the Box Inc. (NasdaqGS:JACK)
BJ's Restaurants, Inc. (NasdaqGS:BJRI)	Krispy Kreme, Inc. (NasdaqGS:DNUT)
Bloomin' Brands, Inc. (NasdaqGS:BLMN)	Kura Sushi USA, Inc. (NasdaqGM:KRUS)
Brinker International, Inc. (NYSE:EAT)	McDonald's Corporation (NYSE:MCD)
Carrols Restaurant Group, Inc. (NasdaqGS:TAST)	Nathan's Famous, Inc. (NasdaqGS:NATH)
Chipotle Mexican Grill, Inc. (NYSE:CMG)	Papa John's International, Inc. (NasdaqGS:PZZA)
Chuy's Holdings, Inc. (NasdaqGS:CHUY)	Portillo's Inc. (NasdaqGS:PTLO)
Cracker Barrel Old Country Store (NasdaqGS:CBRL)	Red Robin Gourmet Burgers, Inc. (NasdaqGS:RRGB)
Darden Restaurants, Inc. (NYSE:DRI)	Ruth's Hospitality Group, Inc. (NasdaqGS:RUTH)
Dave & Buster's Entertainment, Inc. (NasdaqGS:PLAY)	Shake Shack Inc. (NYSE:SHAK)
Del Taco Restaurants, Inc. (NasdaqCM:TACO)	Starbucks Corporation (NasdaqGS:SBUX)
Denny's Corporation (NasdaqCM:DENN)	Texas Roadhouse, Inc. (NasdaqGS:TXRH)
Dine Brands Global, Inc. (NYSE:DIN)	The Cheesecake Factory (NasdaqGS:CAKE)
Domino's Pizza, Inc. (NYSE:DPZ)	The ONE Group Hospitality, Inc. (NasdaqCM:STKS)
El Pollo Loco Holdings, Inc. (NasdaqGS:LOCO)	The Wendy's Company (NasdaqGS:WEN)
Fiesta Restaurant Group, Inc. (NasdaqGS:FRGI)	Wingstop Inc. (NasdaqGS:WING)
First Watch Restaurant Group, Inc. (NasdaqGS:FWRG)	Yum! Brands, Inc. (NYSE:YUM)

For purposes hereof:

"Adjusted End Price" means the average adjusted closing stock price for the twenty (20) trading days ending on the last day of the Performance Period. Adjusted closing price assumes all dividends were reinvested in additional shares of the issuing entity's stock as of the ex-dividend date. The Adjusted End Price shall be appropriately adjusted for stock splits and other similar events.

"Relative TSR" means the percentile rank of the Company's TSR relative to the Comparator Group. Relative TSR will be calculated using the following principles:

(a) At the end of the Performance Period, the TSR of each company in the Comparator Group (excluding the Company) will be ranked from highest to lowest, with the member of the Comparator Group with the highest TSR being assigned the rank of 1. The percentile rank of the member of the Comparator Group with the TSR closest to, but greater

than, the Company's TSR and the member of the Comparator Group with the TSR closest to, but less than, the Company's TSR will be calculated using the following equation, where N is the total number of members of the Comparator Group, excluding the Company, and R is a member of the Comparator Group's ranking within the comparison group, excluding the Company:

$$\text{Percentile Rank} = \frac{N - R}{N - 1}$$

(b) The percentile rank of the Company's TSR against the Comparator Group will be calculated using the equation below, where  $P_{\text{NDLS}}$  and  $\text{TSR}_{\text{NDLS}}$  equal the Company's percentile rank and TSR, respectively;  $P_{\text{above}}$  and  $\text{TSR}_{\text{above}}$  equal the percentile rank and TSR, respectively, for the member of the Comparator Group whose TSR ranks immediately above the Company; and  $P_{\text{below}}$  and  $\text{TSR}_{\text{below}}$  equal the percentile rank and TSR, respectively, for the member of the Comparator Group whose TSR ranks immediately below the Company's:

$$P_{\text{NDLS}} = P_{\text{above}} + (P_{\text{below}} - P_{\text{above}}) \times \frac{(\text{TSR}_{\text{above}} - \text{TSR}_{\text{NDLS}})}{(\text{TSR}_{\text{above}} - \text{TSR}_{\text{below}})}$$

(c) If the Company's TSR is greater than the TSR of the member of the Comparator Group that ranked 1<sup>st</sup> within the Comparator Group, the Company's TSR will be at the 100<sup>th</sup> percentile. Similarly, if the Company's TSR is less than the TSR of the member of the Comparator Group that ranked last within the Comparator Group, the Company's TSR will be at the 0<sup>th</sup> percentile.

(d) For purposes of the Relative TSR calculation, TSR shall be determined with respect to the companies included in the Comparator Group as of the Effective Date and specified above, subject to the following adjustments:

(i) If a company is acquired during the Performance Period by a company not in the Comparator Group, the acquired company will be removed from the Comparator Group and the acquiror will not be added.

(ii) If a company is acquired during the Performance Period by a company in the Comparator Group, then the acquired company will be removed from the Comparator Group and the acquiror will continue to be included.

(iii) In the event of a bankruptcy of a company in the Comparator Group, such company shall remain in the Comparator Group as long as its common equity is not delisted before the end of the Performance Period. Should it be fully delisted, it will be assigned a TSR of -100%.

(iv) If a company in the Comparator Group is no longer in the Russell 3000 Restaurants Sub-Industry as of the last day of the Performance Period, but is still publicly traded, it will continue to be included in the Comparator Group.

(v) No company not in the Comparator Group as of the Effective Date will be added to the Comparator Group.

"Start Price" means the average closing stock price over the twenty (20) trading days commencing with the Effective Date.

"TSR" means the return a shareholder would have earned if the shareholder had purchased shares of common stock of the applicable company on the Effective Date, reinvested all dividends paid during the Performance Period in additional shares of that company, and sold the shares on the last day of the Performance Period. TSR for each company in the Peer Group will be determined as follows:

$$\text{TSR} = \frac{\text{Adjusted End Price} - \text{Start Price}}{\text{Start Price}}$$

## CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, Dave Boennighausen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Noodles and Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 28, 2022

/s/ DAVE BOENNIGHAUSEN

Dave Boennighausen  
Chief Executive Officer  
(Principal Executive Officer)

## CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Carl Lukach, certify that:

1. I have reviewed this annual report on Form 10-Q of Noodles and Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 28, 2022

/s/ CARL LUKACH

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Carl Lukach  
Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER**

I, Dave Boennighausen, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of Noodles & Company on Form 10-Q for the fiscal quarter ended March 29, 2022 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects the financial condition and results of operations of Noodles & Company.

Date: April 28, 2022

By: /s/ DAVE BOENNIGHAUSEN  
Name: Dave Boennighausen  
Title: Chief Executive Officer

I, Carl Lukach, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of Noodles & Company on Form 10-Q for the fiscal quarter ended March 29, 2022 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents, in all material respects the financial condition and results of operations of Noodles & Company.

Date: April 28, 2022

By: /s/ CARL LUKACH  
Name: Carl Lukach  
Title: Chief Financial Officer

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.